



# CORPORATE PROFILE 2026





## Company Overview

ECS Consult is a dynamic technology and consulting company committed to helping organizations improve efficiency, strengthen operations, and embrace digital transformation. The company provides tailored ICT solutions, consulting services, systems integration, and enterprise support services to government institutions, private sector organizations, NGOs, and development partners.

With a focus on innovation, reliability, and long-term partnerships, ECS Consult continues to position itself as a trusted service provider within Malawi and the wider Southern African region.



### Vision

To become a leading African technology and consulting partner recognized for innovation, excellence, and sustainable impact.



### Mission

To deliver high-quality ICT and consulting services that empower organizations to achieve operational excellence, digital growth, and long-term sustainability.



### Core Values

- Professionalism and integrity
- Innovation and continuous improvement
- Customer-focused service delivery
- Teamwork and collaboration
- Accountability and reliability

# Core Services

## ICT Infrastructure Solutions

Design, deployment, and maintenance of modern ICT infrastructure including networks, servers, and enterprise systems.

## Enterprise Software Solutions

Implementation and support of ERP systems, business applications, and workflow automation solutions.

## Cybersecurity Solutions

Provision of cybersecurity assessments, network protection, endpoint security, and user awareness solutions.

## Cloud & Managed Services

Cloud migration, hosting, data backup, disaster recovery, and managed ICT support services.

## Digital Transformation Consulting

Helping organizations modernize processes, improve productivity, and adopt digital technologies.

## Telecommunications Solutions

Provision of advanced telecommunications services including network design, communication systems deployment, connectivity solutions, VoIP systems, enterprise communication infrastructure, and telecom support services.

## Fiber Installation

Fiber optic network planning, trenching, cable installation, splicing, testing, and maintenance services for high-speed internet connectivity, enterprise networking, and telecommunications infrastructure development.

## Artificial Intelligence (AI) Solutions

Provision of AI-powered business solutions including intelligent automation, AI-driven analytics, machine learning integration, chatbot development, predictive analytics, document automation, and customized AI systems designed to improve decision-making, operational efficiency, customer engagement, and digital innovation.



## AI Solutions & Applications

- AI-powered customer support chatbots
- Business process automation
- Intelligent reporting and analytics
- AI-assisted cybersecurity monitoring
- Smart document and workflow automation
- Predictive analytics and forecasting
- AI integration into enterprise systems
- Custom AI solutions for organizations
- AI-powered customer experience platforms
- Intelligent data management and analysis
- AI consulting and strategy development
- Generative AI solutions for enterprises
- AI-enabled financial and operational insights
- Smart monitoring and alert systems
- AI integration with ERP and enterprise platforms

## Document Management Solutions

Provision of intelligent document management solutions designed to help organizations securely capture, store, organize, track, retrieve, and manage digital and physical documents efficiently. Our solutions support workflow automation, secure access control, document digitization, records management, cloud-based collaboration, version control, and compliance management to improve productivity, operational efficiency, and information security.

## Document Management Capabilities

- Electronic Document Management Systems (EDMS)
- Digital records management and archiving
- Document scanning and digitization
- Workflow and approval automation
- Secure cloud document storage
- Access control and user permissions
- Intelligent document search and retrieval
- Version control and audit tracking
- Policy and compliance document management
- AI-powered document processing and classification
- Integration with enterprise systems and ERP platforms
- Backup, disaster recovery, and document security solutions

## Industries We Serve

- Government Ministries and Agencies
- Financial Institutions
- Telecommunications Companies
- Educational Institutions
- NGOs and Development Organizations
- Healthcare Institutions
- Agriculture and Agribusiness
- Corporate and SME Businesses



## Why Choose ECS Consult

ECS Consult combines deep technical expertise, industry experience, and strategic insight to deliver innovative, scalable, and reliable technology solutions. The company focuses on delivering measurable value, operational efficiency, and long-term client satisfaction through professional service delivery, innovation, and responsive support services.

- Experienced and qualified technical professionals
- Reliable project implementation and after-sales support
- Customized solutions tailored to client needs
- Strong regional understanding and local presence
- Commitment to quality, innovation, and customer satisfaction

## Regional Reach

ECS Consult supports clients across Malawi and the broader SADC region, with ambitions to expand strategic partnerships and technology delivery across Africa.

## Strategic Objectives

- Expand regional partnerships and market presence
- Support public and private sector digital transformation
- Deliver innovative and sustainable ICT solutions
- Strengthen technical training and skills development
- Enhance customer experience through responsive support

## Commitment to Excellence

ECS Consult is committed to delivering value-driven solutions through professional service delivery, innovation, and continuous improvement. The company strives to build long-term relationships with clients based on trust, transparency, and measurable impact.

- Reserve Bank of Malawi
- BPC
- Debswana
- Local Authorities (Councils and Land Boards)
- SEZA
- Ministry of Education
- BTC
- Bank of Botswana

ECS Consult has worked with and supported reputable institutions across government, telecommunications, education, energy, financial services, and corporate sectors within Malawi and the SADC region.



# CONTACTS

-  Area 47, Lilongwe, Malawi
-  P.O. Box 658, Mzuzu, Malawi
-  +265 889 415 550
-  [info@ecs-consult.com](mailto:info@ecs-consult.com)
-  [sales@ecs-consult.com](mailto:sales@ecs-consult.com)
-  [www.ecs-consult.com](http://www.ecs-consult.com)

